Curriculum Vita

I. Personal

Business Address:
Dept. of Psychological Science
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1984-1986 **Mississippi State University**
Clinical Psychology Program (M.S., 1987)
1981-1984 **University of Texas at Austin**
Department of Psychology (B.A., 1984)

2003 – Present	Professor of Psychology, University of North Georgia
1997-2003	Associate Professor of Psychology, North Georgia College & State University
1993-1997	Assistant Professor of Psychology, North Georgia College
1991-1993	NIMH Post-Doctoral Fellow, Ohio State University, Department of Psychology
1990-1991	Social Science Analyst, Program Evaluation and Methodology Division, United States General Accounting Office, Washington, DC

IV. Teaching

Courses Taught

HNRS 3000 - Honors Research Methods
PSYC 1030 - Leadership
PSYC 1101 - Introduction to Psychology
PSYC 1101H - Honors Intro to Psychology
PSYC 1102 – Intro to Psych Science
PSYC 3070 - Statistics
PSYC 3080 - Research Methods
PSYC 3150 - Social Psychology
PSYC 3430 - Theories of Personality
PSYC 4650 - Group Dynamics
PSYC 4690 - Organizational Behavior
PSYC 4900 - Psychology Senior Seminar
PSYC 4970 - Senior Honors Thesis
THS 3999 – Honors Thesis

Smith, S.M., McIntosh, W.D., & Bazzini, D.G. (1999). Are the beautiful good in Hollywood? An analysis of stereotypes on film. *Basic and Applied Social Psychology*, **21**, 69-81.

McIntosh, W.D., Bazzini, D.G., **Smith, S.M.**, & Wayne, S.M**.** (1998). Who smokes in Hollywood? Characteristics of smokers in popular film from 1940 to 1989. *Addictive Behaviors*, **23**, 395-398.

*Bazzini, D.G., McIntosh, W.D., Smith**, S.M.**, Cook, S., & Harris, C. (1997). The aging woman in popular film: Underrepresented, unattractive, unfriendly, and unintelligent. *Sex Roles*, **36**, 531-543.

Graziano, W.G., **Smith, S.M.**, Tassinary, L., Sun, C.R., & Pilkington, C.J. (1996). Does imitation enhance memory for faces? Four converging studies, *Journal of Personality and Social Psychology*, **71**, 874-887.

Smith, S.M., & Levin, I.P. (1996). Need for cognition and choice framing effects. *Journal of Behavioral Decision Making*, **9**, 283-290.

***Smith, S.M.**, Norrell, J.H., & Saint, J.L. (1996). Self-esteem and reactions to ego threat: A (battle)field investigation. *Basic and Applied Social Psychology*, **18**, 395-404.

Smith, S.M., & Petty, R.E. (1996). Message framing and persuasion: A message processing analysis. *Personality and Social Psychology Bulletin*, **22**, 258-269.

Smith, S.M., & Shaffer, D.R. (1995). Speed of speech and persuasion: Evidence for multiple effects. *Personality and Social Psychology Bulletin*, **21**, 1051-1060.

Petty, R.E., Haugtvedt, C.P., & **Smith, S.M.** (1995). Elaboration as a determinant of attitude strength: Creating attitudes that are persistent, resistant and predictive of behavior. In R.E. Petty & J.A. Krosnick (Eds.), *Attitude Strength: Antecedents and Consequences*, pp. 93-130. Hillsdale, NJ: Lawrence Erlbaum Associates.

Smith, S.M., & Petty, R.E. (1995). Personality moderators of mood congruency effects on cognition: The role of self-esteem and negative mood regulation. *Journal of Personality and Social Psychology*, **68**, 1092-1107.

Wegener, D.T., Petty. R.E., & **Smith, S.M.** (1995). Positive mood can increase or decrease message scrutiny: The hedonic contingency view of mood and message processing. *Journal of Personality and Social Psychology*, **69**, 5-15.

Smith, S.M., & Haugtvedt, C.P. (1995). Implications of understanding basic attitude change processes and attitude structure for enhancing pro-environmental behaviors. In M.J. Polonsky & A.T. Mintu-Wimsatt (Eds.), *Environmental Marketing: Strategies, Practice, Theory, and Research*, pp. 155-176. Binghamton, NY: Haworth Press.

Smith, S.M., Haugtvedt, C.P